Orenburgneft PJSC



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Orenburgneft-Ru

BUSINESS LICENORIG RISK MANAGEMENT CONTACT S



ORENBURGNEFT PUBLIC JOINT STOCK COMPANY



CONTACT INFORMATION

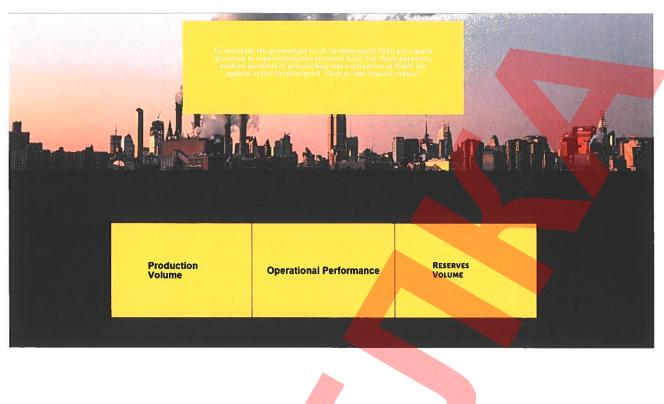
Legal name: Orenburgneft

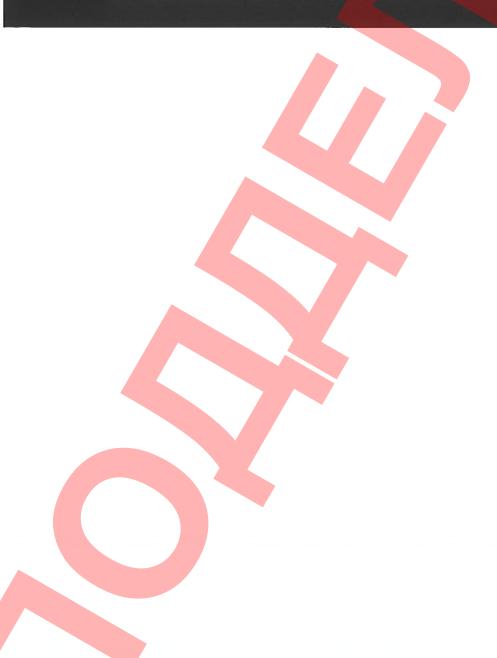
General Director: Igor Kristyan

Address: Magistralnaya St., 2, Buzuluk, 461040, the Orenburg

Region, Russia

Email: sales@orenburgneft.org







ORENBURGNEFT PJSC

Supplying Crude Oil Projects Worldwide
MAGISTRALNAYA ST., 2, BUZULUK, 461040, THE ORENBURG REGION, RUSSIA
INN NO.: 5612002469 PHONE NUMBER: +79268025899, +73534277080

WEBSITE: www.orenburgneft.org, www.orenburneft.rosneft.com

EMAIL: orenburgneft@rosneft.ru, sales@orenburgneft.org; orenburgneftpjsc@mail.ru

Our Ref: OREN39482EN59030KMT

Your Ref: NIL

DATE: SETEMBER 8, 2020

FULL CORPORATE OFFER

THE UNDERSIGNED COMPANY "ORENBURGNEFT PJSC" HEREBY CONFIRMS ITS ABILITY TO SUPPLY YOUR ESTEEMED COMPANY WITH THE FOLLOWING RUSSIAN ORIGIN PRODUCTS WITHOUT DEFAULTS AND GOING INTO A CONTRACT WITH YOUR ESTEEMED COMPANY;

DELIVERY TERMS:

CIF

INSPECTION:

SGS ONLY

PRODUCT ORIGIN:

RUSSIAN

<u>TO:</u>

DESTINATION PORT:

MERSIN TURKEY

PRODUCT TO BE SUPPLIED

EN590 GOST 52368-2005 QUANTITY: 30,000 MT

PRICE: \$255USD GROSS / \$245USD NET

COMMISSION: \$5 / \$5.

PRODUCTS SPECIFICATIONS

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			MIN.	MAX
ASPECT	VISUAL INSPECTION		CLEAR	
COLOR	ASTM D 1500		2,0	
DENSITY @ 15°	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	KG/M ³	820,0	845,0
FLASH POINT	EN ISO 2719:2002	C°	55(1)	
DISTILLATION:	EN ISO 3405:2000	% VOL	85,0(2,0
RECOVERED @ 150 °C		% VOL	2)	65,0(
RECOVERED @ 250 °C		% VOL		2)
RECOVERED @ 350 °C		°C		360,0
RECOVERED AT 95%				
C.F.P.P. (SUMMER) (3)	EN 116:1997		50,0	-2
C.F.P.P. (WINTER) (3)		0 0	2	⊭12



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CLOUD POINT (SUMMER)	EN 23015:1994	2	REP	>ORT
CLOUD POINT (WINTER)		0 0 2		0
CETANE NUMBER	EN ISO 5165:1998	N°	51.0	
CETANE INDEX	EN ISO 4264:1996	INDEX	46.0	
VISCOSITY @ 40 °C	EN ISO 3104:1996	MM ² /S	2,00	4,50
WATER CONTENT	EN ISO 12937:2000	MG/KG	,	200
TOTAL CONTAMINATION	EN ISO 12662:2002	MG/KG		15
SULFUR CONTENT	EN ISO 20884:2004	MG/KG		10,0
COPPER STRIP CORROSION (3 HR AT 50	EN ISO 2160: 1998	INDICE	1 ST CLA	
CARBON RESIDUE	EN ISO 10370:1995	%	2 02/	0.15
(ON 10% DISTILLATION RESIDUE)		WEIGHT		0,13
TOTAL ACIDITY	ASTM D 974:2002	MGKOH/	20	0,3
ASH CONTENT	EN ISO 6245:2002	G %		0,01
LUBRICITY, CORRECT WEAR SCAR	EN ISO 12156-1:2000	WEIGHT		460
OXIDATION STABILITY	EN ISO 12205:1996	PM		100
ELECTRICAL CONDUCTIVITY (4)	IP 274; ASTM 2624; ISO 6297	PS/M	50	
POLYCICLIC AROMATIC HYDROCARBONS	EN 12946:2001	%M/M		11,0(
BIODIESEL CONTENT (5)	EN 14078:2003	% VOL	1,5	7,0
	A A A	, , , , , L	1,3	1,0

TRANSACTION PROCEDURES (CIF)

- 1. BUYER ISSUES ICPO WITH COMPANY PROFILE TO SELLER UPON RECEIPT OF SOFT CORPORATE OFFER.
- 2. SELLER ISSUES SALES AND PURCHASE AGREEMENT OPEN FOR AMENDMENT FOR BUYER REVIEW.
- 3. BUYER REVIEW DRAFT AGREEMENT AND RETURNS SIGN COPY IN WORD FORMAT TO SELLER.
- 4. SELLER REVIEW CONTRACT ACKNOWLEDGED AND RETURN SEALED TO BUYER FOR FINAL EXECUTION.
- 5. UPON ACCEPTANCE SELLER ISSUES TO BUYER FRESH SGS REPORT INCLUDING LIST OF PROOF OF PRODUCT POP REGISTERED AND APPROVED BY THE APPROPRIATE MINISTRY ALL THE DOCUMENTS WILL BE SENT THROUGH (GCS) GOVERNMENT COURIER SERVICE. THE COST THIS SERVICES IS \$43,250 WHICH WILL BE PAID BY THE BUYER, FOR THE SELLER TO PROCESS AND SEND THE BELOW DOCUMENTS TO BUYER;
- A. STATEMENT OF AVAILABILITY OF PRODUCT
- B. TANK RECEIPT OF THE PRODUCT STORAGE
- C. CERTIFICATE OF ORIGIN
- D. CHARTER PARTY AGREEMENT
- E. REGISTERED HARD COPIES CONTRACT ISSUED BY THE MINISTRY OF JUSTICE.
- F. CERTIFICATE OF CONFORMITY
- G. COMPANY CERTIFICATE OF TAX INCORPORATION



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- H. FRESH SGS REPORT BASED ON INTERNATIONAL ANALYTICAL REPORT
- I. EXPORT LICENCE & ATS
- J. ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE
- K. INJECTION REPORT
- L. ATV
- 6. UPON CONFIRMATION AND VERIFICATION OF LEGALIZED POP DOCUMENT BUYER CONFIRM AND ISSUE PAYMENT INSTRUMENT BG/SBLC VIA MT760 /DLC MT700 THROUGH SWIFT FOR THE FIRST TOTAL LIFT ABLE TRIAL SHIPMENT.
- 7. SELLER SUBMITS ALL DOCUMENTATION STATING BUYER AS LEGAL TITLE HOLDER AND OWNER OF ALLOCATION TO THE SHIPPING COMPANY.
- 8. SELLER PROVIDES BUYER THE FULL INFORMATION OF THE SHIPPING COMPANY. BUYER CONTACTS THE SHIPPING COMPANY AND FINALIZES THE SHIPPING SCHEDULE.
- 9. WITHIN 5 WORKING DAYS, SELLER TRANSFER TITLE APPROVED BY THE MINISTRY OF ENERGY TO IDENTIFY THE BUYER'S COMPANY NAME AS THE BENEFICIARY OWNER OF THE PRODUCT ALLOCATION.
- 10. SELLER ISSUES ALL PROOF OF PRODUCT INCLUDING THE SGS BASED ON INTERNATIONAL ANALYTICAL REPORT/BILL OF LADING TO BUYERS BANK IN ACCORDANCE TO INSTRUMENT PRESENTED BY BUYER'S BANK, SELLER'S BANK REPLIED WITH 2%PB TO ACTIVATE THE LETTER OF CREDIT ISSUED BY THE BUYERS BANK.
- 11. SELLER CLEARS VESSELS FROM THE COMMERCIAL TERMINAL (RUSSIAN SHORE) BUYER CONFIRM SHIPPING DOCUMENTS WITH VESSELS CAPTAIN WHILE SELLER EFFECT DELIVERY TO BUYER DESTINATION ACCORDING TO CONTRACT SCHEDULE AND ARRANGE PAYMENT TO ALL INTERMEDIARIES INVOLVED FROM BOTH PARTY REPRESENTATIVES AFTER CONFIRMATION OF QUALITY AND QUANTITY (Q&Q) OR CIQ REPORT.

AUTHORISED SIGNATURE

TERMS AND CONDITIONS ACCEPTED BY SELLER AND BUYER SIGNED AND DELIVERED BY AND ON BEHALF OF:

SELLER

MR. IGOR KRISTYAN
GENERAL DIRECTOR
PJSC ORENBURGNEFT LLC....

